

EQUITY INCOME

Fourth Quarter 2023

At a Glance:		Portfolio Guidelines*:	
Firm Assets:	\$1.1B	Number of Positions:	40 - 60
Strategy Assets:	\$170.4mm	Position Sizes:	1% - 5%
Investment Style:	U.S. Large Cap Value	Sector Weights:	± 15% of Benchmark
Investment Approach:	Bottom Up, Fundamental	Portfolio Turnover:	15% - 35%
Benchmark:	Russell 1000 Value (Effective 1/1/19)	Cash Exposure:	≤ 5%
Inception Date:	January 1, 2011	Non-U.S. Exposure:	≤ 10%

*Typical ranges under normal market conditions

Performance Comparison

Periods Ended 12/31/23 (%)	QTR	YTD	1 Yr	3 Yr	5 Yr	10 Yr	Since Inception*
DCM Equity Income (gross)	7.88	3.29	3.29	9.54	10.48	9.29	10.99
DCM Equity Income (net)	7.72	2.67	2.67	8.88	9.82	8.60	10.27
Russell 1000 Value	9.50	11.46	11.46	8.86	10.91	8.31	10.02
							Inception date 1/1/2011

Distinguishing Characteristics

- **Value Driven** Search for leading dividend paying companies selling at a discount to their fair value.
- **Quality Focused** Emphasize companies with solid balance sheets and strong free cash flow capabilities.
- **Style Pure** Strictly adhere to buy and sell discipline to ensure consistent value-oriented portfolio.
- **Lower Volatility** Identify and buy companies with a higher probability of modest outperformance rather than a lower probability of high outperformance.
- **Yield Emphasis** Seek companies with the most desirable combination of high, safe and growing dividends.

Investment Team

- Kevin E. Laub, CFA Founding Member/Lead Portfolio Manager 25 years industry experience | 16 years at DCM
- Douglas A. Leach, CFA Founding Member/Portfolio Manager 32 years industry experience | 16 years at DCM
- Steven D. Roth, CFA Founding Member/Portfolio Manager 23 years industry experience | 16 years at DCM
- Jason E. Solomon, CFA Senior Investment Analyst 6 years industry experience | 4 years at DCM

About Dean Capital Management, LLC ("DCM")

DCM is an employee-owned registered investment advisor founded in March 2008. DCM is a long-only, fundamental U.S. Value equity manager, offering portfolios across the capitalization spectrum. All partners and investment team maintain significant personal investments in DCM managed products, aligning the investment team with our clients.

Sector Weights ^{1,2}	DCM Equity Income	Russell 1000 Value	Russell 1000	
Communication Services	6.6%	4.7%	8.3%	
Consumer Discretionary	2.9	5.2	10.9	
Consumer Staples	13.3	7.8	5.9	
Energy	7.1	7.8	3.8	
Financials	15.8	21.8	13.5	
Health Care	10.4	14.6	12.5	
Industrials	10.1	13.9	9.6	
Information Technology	5.5	9.5	27.9	
Materials	4.4	4.9	2.6	
Real Estate	10.8	5.0	2.8	
Utilities	13.1	4.8	2.2	

Portfolio Statistics ^{1,2}	DCM Equity Income	Russell 1000 Value	Russell 1000
Number of Holdings	45	849	1,010
Cash & Equivalents	3.4%	0.0%	0.0%
Non-U.S.	4.4%	0.0%	0.0%
Active Share	82.9%	N/A	N/A
Wtd. Avg. Mkt. Cap	\$111.5B	\$139.5B	\$666.0B
Median Mkt. Cap	\$60.8B	\$13.1B	\$13.9B
P/E (excluding negative earnings)	16.8x	16.8x	23.0x
P/E (estimated next 12 months)	16.2x	17.0x	21.8x
Price/Book	5.0x	2.5x	4.3x
Price/Cash Flow	13.7x	11.7x	16.0x
Return on Equity	25.6%	14.7%	18.8%
Dividend Yield	4.0%	2.3%	1.5%

DEAN Capital Management

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Risk/Return Statistics ^{2,3}	5 Year	10 Year	Since Inception*
DCM Return (Gross)	10.48%	9.29%	10.99%
DCM Return (Net)	9.82%	8.60%	10.27%
Benchmark Return	10.91%	8.31%	10.02%
DCM Std. Dev	16.35%	13.50%	12.71%
Benchmark Std. Dev	18.93%	15.39%	14.83%
DCM Sharpe Ratio	0.52	0.60	0.79
Benchmark Sharpe Ratio	0.47	0.46	0.62
Alpha	1.04%	2.00%	2.52%
Beta	0.84	0.84	0.82
R Squared	95.57%	92.76%	90.46%
Upside Capture	84.60%	89.89%	86.56%
Downside Capture	86.96%	85.40%	79.94%
		**	

Top Ten Holdings⁴	Sector	Total %
Duke Energy Corp	Utilities	3.2%
Johnson & Johnson	Health Care	3.1
Alliant Energy Corp	Utilities	3.0
WEC Energy Group Inc	Utilities	3.0
Chevron Corp	Energy	3.0
The Home Depot Inc	Consumer Discretionary	2.9
Altria Group Inc	Consumer Staples	2.8
Texas Instruments Inc	Information Technology	2.8
T Rowe Price Group Inc	Financials	2.8
Packaging Corp of America	Materials	2.7

*Inception date 1/1/2011

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GIPS Performance Disclosures and Footnotes

Year Ended December 31	Gross Composite Rate of Return (%)	Net Composite Rate of Return (%)	Benchmark Return (%)†	Standard Deviation (%)	Gross Composite 3-Yr Std Dev (%)	Benchmark 3-Yr Std Deviation (%)	Number of Portfolios	Composite Assets End of Period (in 000's)	Total Firm Assets (in 000's)
2023	3.29	2.67	11.46	0.07	15.16	16.51	45	\$114,139	\$1,056,707
2022	0.33	-0.28	-7.54	0.09	18.53	21.25	51	82,879	845,914
2021	26.82	26.08	25.16	0.25	16.14	19.06	46	49,369	864,430
2020	1.02	0.41	2.80	0.22	16.38	19.65	67	58,659	815,823
2019	23.96	23.23	26.54	0.19	10.76	11.92	67	58,157	915,184
2018	-6.22	-6.78	-8.58	0.14	10.33	11.05	57	32,808	919,103
2017	13.09	12.42	13.19	0.33	8.95	10.33	60	33,815	1,037,141
2016	24.03	23.15	18.40	0.28	9.38	10.97	46	26,440	857,897
2015	1.15	0.43	-4.13	0.12	9.19	10.74	31	13,516	655,138
2014	11.05	10.26	12.70	0.13	8.32	9.36	29	14,406	625,976

[†]Not examined by the Independent Verifiers

Dean Capital Management, LLC (DCM) is an independent investment advisor registered with the SEC. DCM is an affiliate of C.H. Dean, LLC and manages a variety of equity and fixed income assets for institutional and individual investors. DCM claims compliance with the Global Investment Performance Standards (GIPS[®]) and has prepared and presented this report in compliance with the GIPS standards. DCM has been independently verified for the periods from July 1, 2008 to December 31, 2022.

A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The Equity Income composite has had a performance examination for the periods January 1, 2011 to December 31, 2022. The verification and performance examination reports are available upon request. GIPS[®] is a registered trademark of CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein. Past performance does not guarantee future results.

The composite calculations include all investment advisory accounts of the Equity Income Composite (the Composite) managed by DCM on a fully discretionary basis. The objective of the Equity Income Composite is capital appreciation with an income focus. The Equity Income style is a fully invested style of large, mid, and small cap stocks which ranges from 90%-100% equity, and the number of holdings typically ranges between 40 and 60. The remainder of the portfolios is typically invested in short term U.S. Treasury Bills or other cash equivalents. A portfolio must have a minimum of \$80,000 for inclusion in the Composite. The inception and creation of the Composite was January 1, 2011. A list of all composite and pooled fund investment strategies offered by the firm, with a description of each strategy is available (segregated account, limited distribution pooled fund, or broad distribution pooled fund) is indicated in the description of each strategy.

The investment performance statistics were calculated without provision for income taxes, present results with all dividend and interest income reinvested and are stated in U.S. Dollar terms. Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request. The dispersion of annual returns is measured by the standard deviation across asset-weighted gross of fee returns represented within the Composite for a full year. Leverage is not used in any portfolio in this composite.

Gross of fee returns are presented before management and certain custodial fees, but after all trading expenses except where commissions have been waived. Net returns are presented net of any investment management fees and custody fees and reflect the deduction of a model fee equivalent to the highest applicable advisory fee. All returns are net of execution costs and exclude the effect of any income taxes. A representative asset based annual investment management fee schedule for this Composite is as follows: 0.60% on the first \$10,000,000; 0.50% on the next \$15,000,000; 0.40% over \$25,000,000.

The benchmark is the Russell 1000 Value Index, which is not available for direct investment. The Russell 1000 Value Index measures the performance of the 1,000 largest U.S. companies based on total market capitalization with lower price-to-book ratios and lower forecasted growth values. Prior to January 1, 2019 the benchmark was the 3000 Value Index. The Russell 3000 Value Index measures the performance of the 3,000 largest U.S. companies based on total market capitalization with lower price-to-book ratios and lower forecasted growth values. The russell approximate the objective of the 3,000 largest U.S. companies based on total market capitalization with lower price-to-book ratios and lower forecasted growth values. The change provides a benchmark that better reflects the objective of the Composite.

¹Information is based on a representative account and is supplemental to the GIPS Report. The information of the representative portfolio shown may differ from that of the composite and of the other accounts in the composite.

²Source: Russell and Dean Capital Management, LLC

³Source: Zephyr StyleADVISOR

⁴The specific securities identified and described do not represent all the securities purchased, sold or recommended for clients in the composite. The reader should not assume that an investment in the securities identified was or will be profitable.